



Fast and Simple Procurement for the Federal Government

Whole Person, Whole Organization, Redefining Help

Goose Creek Consulting's status as a participant in the U.S. Small Business Administration (SBA) 8(a) Business Development Program allows federal agencies to procure products and services quickly and easily through sole-source contracting. The 8(a) program allows and encourages the sole-source, no-compete purchase of products and services through waiving certain requirements for full and open competition, reducing contracting paperwork and providing agencies with credit for utilizing small businesses. An 8(a) sole-source procurement process can be completed in less than two weeks.

Steps to Sole Source Under the 8(a) Program

A federal agency can quickly sole source from Goose Creek in these easy steps:

1. Develop a brief statement of work (SOW) describing the work to be done and the government's estimate of cost.
2. Draft an offering letter to the SBA using an example provided by Goose Creek that a Government Contracting Officer sends to the SBA to DCOfferletters@sba.gov.
3. The SBA will contact you within two days if the contract value is below the micro-threshold level (\$150,000) and within 10 days if it exceeds that amount.
4. Goose Creek submits a cost proposal that is equal to or lower than the government estimate.
5. The Government Contracting Officer provides a purchase order (such as Standard Form 1449 or Optional Form 347) that awards the contract to Goose Creek.
6. The Contracting Officer sends a copy of the award to the SBA.

Note: A Justification & Approval (J&A) is not required for sole source contracts under the 8(a) program (FAR Part 19.8).

Relevant NAICS codes:

541611	Administrative and Management and General Consulting Services
541612	Human Resources Consulting Services
541618	Other Management Consulting Services
611430	Professional & Management Development Training
611710	Education Support Services
624310	Vocational Rehabilitation

Teaming

Goose Creek focuses on coaching, facilitation and training. We believe that the best companies focus on what they do well and find synergistic partners who can collaborate with them on broader engagements. We are able to team with other companies on 8(a) sole source contracts as long as the majority of the labor hours, in accordance with SBA rules, go to Goose Creek.

Contracts Manager Information

FAR Part 19.8 addresses 8(a) Program procurement. Under the FAR Part 19.8, 8(a) sole source contracts with an estimated value at or under the Simplified Acquisition do not require Goose Creek to write a technical proposal. Contracts between \$4 million and \$150,001 require a brief technical proposal. 8(a) sole source contracts valued at more than \$20 million require a standard J&A.

What We Are Looking for in Teaming

We are looking for teaming partners who provide services in the areas of human resources consulting, information technology, education support services, organizational development, facilitation, and assessments who can bring unique capabilities to our efforts.

Principal contact for 8(a) Efforts:

Jayson Blair
Managing Partner
jayson@goosecreekconsulting.com